

Distribution Edition

COMPLETE, CONNECTED, MOBILE.



“You often hear about the complexity of ERP systems. With Acumatica, I think we got the full capability of an ERP with the simplicity that allows not only me, but our entire sales force to take advantage of the system.”

Dan Wilkins, President, Bell and Company
Industry: Industrial and MRO Supplies



Complete Wholesale Distribution ERP

Acumatica Distribution Edition provides unparalleled distribution depth with an extensive suite of connected distribution applications for sales, inventory, purchasing, and warehouse management.

Increase sales with opportunity tracking and sales quotes.
Reduce carrying costs and eliminate stock-out situations with robust inventory replenishment. Manage omnichannel returns and exchanges with an integrated ticketing system.

Automate processes, improve data visibility, boost warehouse efficiency, and reduce costs with unique midmarket distribution features. Embedded warehouse management (WMS) and

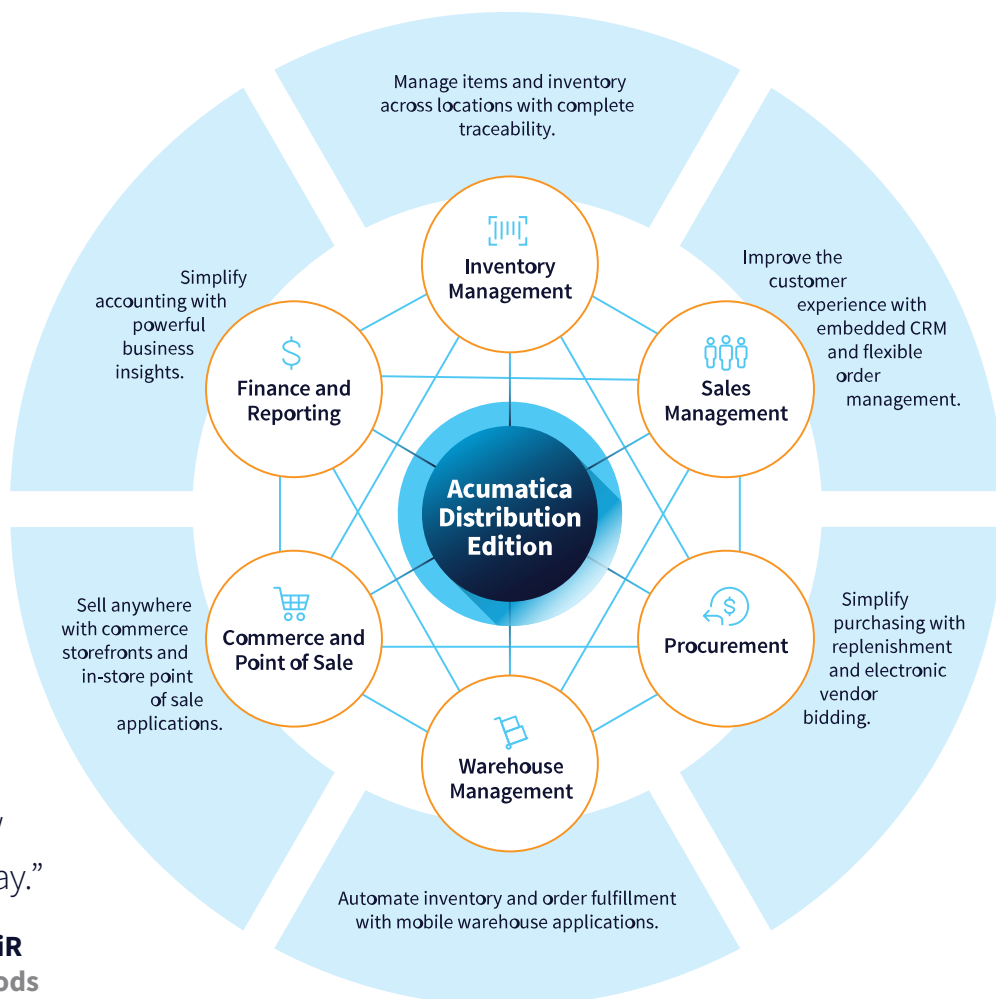
purchase order requisition applications reduce dependence on third-party applications.

Acumatica provides unique breadth with native document management, customer relationship management (CRM), project accounting, commerce, point of sale, expense management, payroll, and field service. A full suite of financial applications manages daily accounting tasks. Manage your entire business with powerful insights through configurable inquiries, personalized reports, role-based dashboards, and real-time business analytics.

Automate and mobilize supply chain activities with a complete Distribution ERP built on a future-proof platform.

“Acumatica has allowed us to be a better digital business. From sales to operations, from admin to C-Level executives, Acumatica allows us to have insight into data to make good decisions to grow our business in a powerful way.”

Bryan Papé, Founder and CEO, MiiR
Industry: Furniture and Home Goods





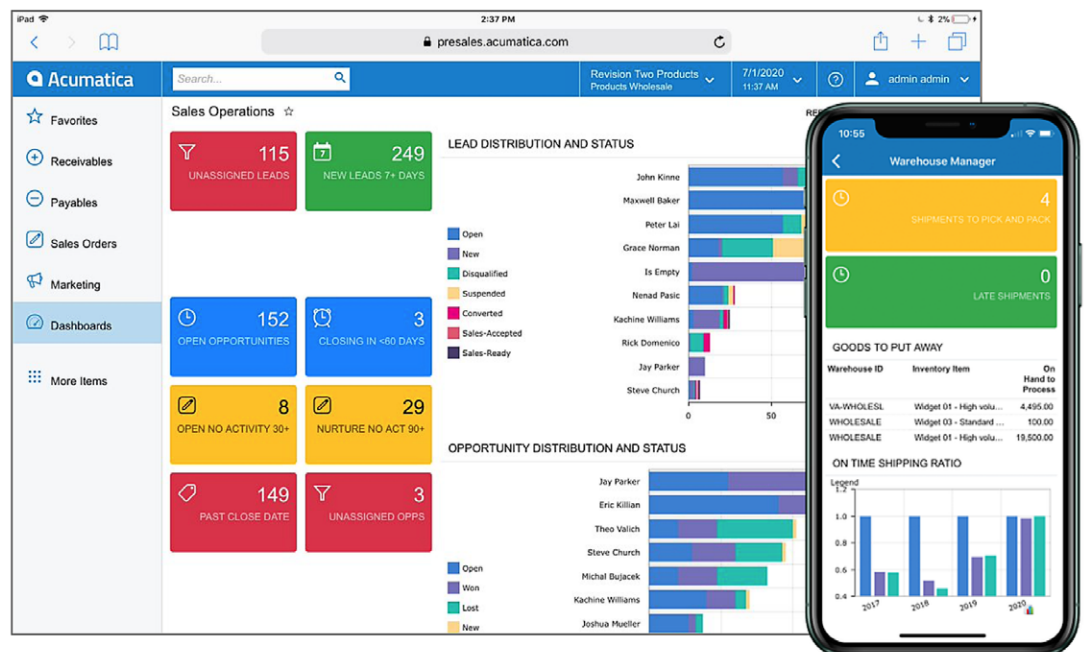
Deep Industry Functionality

Thousands of distributors rely on Acumatica Distribution Edition. Simplify item and inventory management with matrix items, lot and serial tracking, and configurable unit of measure conversions. Boost sales with flexible pricing, promotions, and integrated CRM for marketing and sales automation. Powerful replenishment features optimize stock levels with increased inventory turns and lower carrying costs. Perishable inventory management is easy with lot expiration and first-expired-first-out picking. Delight customers with stock reservations, faster order processing, and streamlined fulfillment.

- Agricultural and Nursery Products**
farm supplies, feed, animal care products, seeds, trees, plants
- Automotive and Transportation**
vehicles, trailers, motorcycles, aviation, boats, components
- Chemicals, Plastics, and Coatings**
gases, explosives, fertilizer, adhesives, paint, plastic resin
- Equipment and Machinery**
professional, medical, commercial, industrial, construction
- Fashion, Apparel, Jewelry**
clothes, footwear, purses, sewing, fabric, leather, jewelry
- Furniture and Home Goods**
furniture, bedding, floor covering, home decor, kitchenware
- Grocery and Alcohol**
food, ingredients, water, pet food, coffee, beer, wine, spirits
- Hardware, Plumbing, and HVACR**
fasteners, hardware, plumbing, heating, cooling, valve fittings
- Industrial and MRO Supplies**
replacement parts, cutting and abrasives, tools, packaging
- Janitorial and Sanitation**
soap and cleaners, detergents, mops and brooms, toiletries
- Lumber and Building Materials**
lumber, trusses, windows, doors, shingles, siding, tile, flooring
- Metals and Minerals**
steel, metal products, coal, stone, glass, concrete, minerals
- Paper, Publications, and Cards**
stationery, periodicals, books, greeting cards, playing cards
- Petroleum Products**
oil, gasoline, propane, natural gas, kerosene, lubricants
- Pharmaceuticals, Cosmetics, and Medical**
drugs, medicine, vitamins, cosmetics, medical supplies, cannabis
- Service Supplies**
salon and restaurant supplies, funeral and firefighting supplies
- Technology Products**
computers, electrical and electronic products, lighting, appliances
- Toy, Hobby, and Sporting Goods**
toys, games, bicycles, hobbies, sporting goods, hunting, fishing
- Other Wholesale Distribution**
musical instruments, signs, art supplies, brushes, tobacco
- Non-Distribution Industries**
agriculture, forestry, fishing, mining, commerce, retail, non-profit

Access the entire Acumatica Distribution Edition application and enter transactions anytime, anywhere, from a browser, ruggedized scanner, or mobile device.

Gain actionable insights with interactive, configurable dashboards to monitor key performance indicators and manage exceptions swiftly to avoid supply issues.



Embedded Warehouse Management System with Barcoding

Reduce errors and improve customer satisfaction with native barcode printing and scanning. Validate items processes for order fulfillment, put-away, physical inventory, and other inventory transactions. Ruggedized scanners or mobile devices support popular linear, 2D, and GS1 barcode formats.



Extend Acumatica with Certified Applications

The Acumatica Marketplace is one of the leading communities of independent software vendors with integrated applications for budgeting and planning, electronic data interchange (EDI), equipment rental, quality control, logistics and shipping, container management, process manufacturing, and more.

“We are just scratching the surface of what the new WMS can afford us by replacing existing processes. We are looking forward to implementing new streamlined processes that have previously been unavailable to us such as confirming shipments at the time of pick and processing customer returns as soon as items are received at the dock all from the handheld devices.”

Thomas Finney, IT Director, Shoebacca
Industry: Fashion, Apparel, Jewelry

Discover Why Leading Distributors Rely on Acumatica for their Success

LAUNCH THE VIEWER





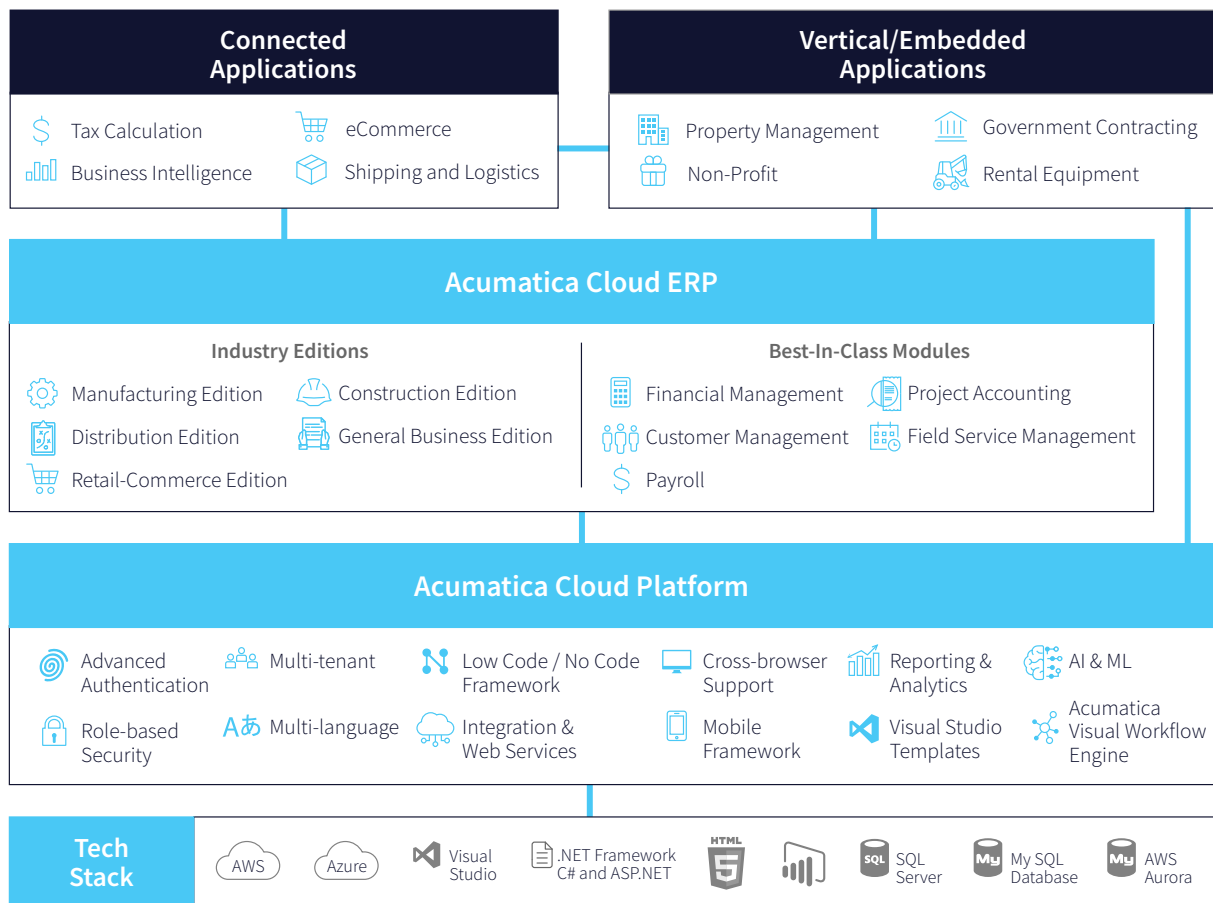
Future-proof Cloud Platform Ready for Modern Technologies

Wholesale distributors demand a modern platform built for speed and extensibility to connect external systems and data.

The Acumatica xRP platform is a versatile architectural framework and application development platform that empowers distributors to tailor the software to the way they do business. Because Acumatica's ERP platform technology uses standard web technologies and

development languages, you can modify your business logic using the platform tools to connect to external applications with ease.

The platform is built on the world's best cloud and mobile technology. Leverage Open APIs to connect to the Internet of Things (IoT), to capture data in real-time through machine interfaces, and to automate your warehouse with robotics, carousels, and other modern technologies.



The Acumatica xRP platform is more than just technology. It is the foundation distributors demand for the future. Visual workflows, embedded document management, multilingual translations and localization, mobile expense receipts, time management, and other platform-native features are included in the most resilient cloud ERP platform available for midmarket distributors. Acumatica Mobile Framework provides real-time access to data, and configurability without coding. It connects with mobile device features such as cameras for photos, microphones for voice notes, fingerprint recognition for security, GPS for location tracking, and more.

Distribution

The Trusted Leader in Usability and Value

Acumatica's [Customer Bill of Rights](#) protects customers with an easy to understand End User License Agreement. It guarantees ERP implementations without hidden fees. The Bill of Rights outlines Acumatica's commitment to consumption-based licensing that does not inhibit growth. It provides sustainable pricing models with limited price increases, deployment choice, and consistent customer service access. Further, it protects customers' access to their data, anytime – even if they leave the Acumatica family.

Further, Acumatica is consistently [rated high](#) in both usability and value by industry analysts and users. Acumatica is ranked as a leader in the IDC MarketScape: Worldwide SaaS and Cloud-Enabled Midmarket Business ERP Applications. Advisory services provider Nucleus Research selected Acumatica as a market usability leader in their ERP Technology Value Matrix. The G2 user review site selected Acumatica as a Leader in the G2 Mid-Market Grid Report for ERP Systems. Acumatica maintains a near-perfect Overall User Rating on the Gartner Peer Insights report.

Leader in
Midmarket Cloud ERP



Leader in Usability,
ERP Technology Value Matrix



Leader in Mid-Market Grid
Report for ERP Systems



Excellent
Overall User Rating



Ranked a Champion in
User Sentiment



Acumatica by the Numbers:

6,500 Valued Customers
180M Transactions Every Month
97% User Rating Satisfaction
300+ Dedicated Employees

+33 High Net Promoter Score
200+ Independent Software Vendors
300+ Channel Partners
1 Unique Singular Product Focus

Discover Your Potential ROI with the Forrester Total Economic Impact Calculator™

CALCULATE YOUR ROI





Manage Your Entire Business on a Single, Future-Proof Cloud Platform

Powerful and Comprehensive Features Provided by Acumatica Distribution Edition:

Inventory Management

Replenishment Settings
Matrix Items
Physical Inventory
Pricing, Discounts, Promos
Customer and Vendor Items
Packaging and UOM
Shipments
Kitting and Disassembly
Inventory Valuation
Perishable Inventory
Lot/Serial Traceability
Non-Stock Items

Requisition Management

Convert to Purchase Order
Predefined Request Lists
Hide Inventory Lists
Collect and Request Classes
Create Customer Quotes
Set Vendor Lead Times
Online Vendor Bidding
Configurable Workflows

Customer Management

Sales Opportunities
Integrated Marketing
Service and Support
Customer Self-Service Portal
Lead and List Management
Accounts and Contacts
Email Integration
See ERP Transactions in CRM

Service Management

Calendar & Appointments
Resource Scheduling
Flexible Billing
Route Optimization
Mobile App with GPS
Equipment Management
Warranty Management
Components with Serial Tracking
Contract Management

Manufacturing

Bill of Material and Routing
Production Management
Material Requirements Planning
Advanced Planning & Scheduling
Engineering Change Control
Manufacturing Estimates
Product Configurator
Manufacturing Data Collection

Sales Order Management

Inventory Allocation
Invoice Consolidation
PO Linking
Real-Time Inventory
Returns Management
Multiple or Partial Fulfillment
Shipment Schedules
Pick Lists and Replenishment
Credit Limit Verification
Custom Workflows
Special Order Drop Ship
Will Call Orders

Warehouse Management

Barcode Label Printing
Barcode Scanning
Pick, Pack, and Ship
Inventory Movement
Warehouse Transfers
Physical Inventory
Device Agnostic
Inventory Look-Up

Accounting Applications

General Ledger
Accounts Receivable
Accounts Payable
Multicurrency Management
Tax Management
Cash Management
Deferred Revenue
Recurring Revenue
Intercompany Accounting
Electronic Bank Feeds
Advanced Expense Management
Fixed Asset Depreciation
Payroll and Time Management
PCI-Compliant Credit Cards

Projects & Construction

Change Orders and Task Definition
Cost-Plus or Fixed Cost
Forecast Project Budget
Timesheets for Specific Projects
CRM Portal and Case Integration
Create Billing Rules
Manage Project Quotes
Labor Cost Rates
Mobile Time and Expense
Project Templates
Construction Accounting
Job Cost Reporting & Analysis
ProEst, Procore, & CFMA Integration

Purchase Order Management

Partial Fulfillment
Consolidated Fulfillment
Item Tracking
Automatic Payment Vouchers
Drop Shipments
Landed Cost
Vendor Selection
Vendor Performance
Multiple Addresses
Audit Trail
Blanket Orders
Custom Workflows

Commerce and Point of Sale

Real-time, Bi-directional
Sync Item Info and Photos
Sync Orders
Discounts and Promos
BigCommerce Storefront
Shopify Storefront
Point of Sale Application
Retail Hardware Integration

Analytics & Platform

Financial Reports
Acumatica Report Designer
Generic Inquiries
Microsoft Power BI Integration
Configurable Dashboards
Multi-Level Security
Cloud or Premise Deployment
99.99% Up-Time
Native Document Management
Visual Workflows
Business Events
Online Help and Wikis
Contract Management
Development Tools
Integration Utilities

Vendor Marketplace

Shipping Carrier Integration
Electronic Data Interchange
Quality Management
Light Manufacturing
Salesforce Integration
Rental Management
Supply Chain Execution
Logistics Management
Budgeting and Planning
Container Tracking
Royalties and Rebates
Much more!

“Would I recommend Acumatica to anybody? Absolutely not in our industry. I wouldn’t want anybody to have a competitive advantage over what we do.”

Charles Snyder, Head of IT, ProPharma Distribution
Industry: Pharmaceuticals, Cosmetics, and Medical



About Acumatica

Acumatica Cloud ERP provides the best business management solution for digitally resilient companies. Built for mobile and telework scenarios and easily integrated with the collaboration tools of your choice, Acumatica delivers flexibility, efficiency, and continuity of operations to growing small and midmarket organizations.

Business Resilience. Delivered.

Learn more about how Acumatica can work in your business by visiting us online at www.acumatica.com.

 **Acumatica**
The Cloud ERP